

# Mission Petroleum Carriers



## Case Study

### Managed network solutions for a veteran downstream oil transport company in Texas

**Problem:** Mission Petroleum Carriers is a bulk commodity transport company operating throughout Texas and surrounding states that was established in 1965. The company maintains a fleet of around 325 tractors and 365 trailers, transporting fuel for Walmart, Sam's, H-E-B, Valero, and other major distributors.

Mission approached EnableIP for several reasons. For starters, they were being bogged down by multiple carriers and invoices for WAN services. Other major issues included:

- Frequent outages
- Network downtime
- Lack of support
- Unreliable VoIP solution
- Key system maintenance
- Configuration costs

**Solution:** We started by condensing their number of WAN carriers from 5+ to one using MPLS. We also provided a turn-key technical installation, including equipment configuration and installation.

Next, we added another carrier for back-up circuit and on-going [network operations monitoring and management](#). Lastly, we removed PBX and moved to a highly available VoIP solution.



### Client Profile

**Headquarters:** San Antonio, TX

**Industry:** Trucking

**Employees:** 501 to 1,000

**Locations:** 5

**Services:**

- 🚛 Crude oil gathering and transport
- 🚛 Bulk commodity transporting



#### Efficient

“From organizing transportation logistics to safely delivering the final product to our customers, the network solutions provided by EnableIP have helped us reach a new level of customer satisfaction and efficiency.”

Mission Petroleum Team



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The results? We were able to provide 99.99% uptime guarantee and provided (in writing) a managed service solution with a no further obligation money back guarantee. In the end, a few of the problems we solved included:

- Three invoices total instead of 10+;
- Eliminated downtime with primary/backup 99.99% network uptime guarantee;
- Removed all key systems and moved voice solution solely to a highly available hosted VoIP cloud architecture;
- Added an additional layer of support – a third party quarterback to escalate and resolve all support issues and needs.

## Services

In summary, a few of the services and solutions we provided Mission Petroleum include:

- Hardware
- On-site technicians
- Project management
- Hardware configuration
- Hosted VoIP
- MPLS
- Back-up circuits
- Network monitoring and management (NOC)

## About EnableIP

A carrier like no other, EnableIP engineers unique telecom solutions for mid-size businesses in multiple industries – including banks, automotive and recreational vehicle dealerships, and aggregate companies.

### What Makes Us Different?

- 🗑 Our support team provides fanatically-fast responses to our customers' problems and questions.
- 🗑 We do the full install, and offer 24/7 NOC monitoring.
- 🗑 Only ONE simple monthly bill.
- 🗑 Guaranteed network up-time rates of 99.99% or more.
- 🗑 No finger pointing if there's an outage, we just fix it so you can get back to work.

**Most importantly: We actually deliver on our promises!**